



YOUR
TRUSTED
PARTNER
FOR IT
DISTRIBUTION

WHO WE ARE

EMPA Middle East, established in 1998, is one of the prominent regional IT distributors in the Middle East, also serving Central Asia and North Africa regions. Among other brands, EMPA Middle East is the authorized distributor of renowned vendors such as Intel, Toshiba, Fujitsu, Eset, Huawei, SanDisk, Kingston, Kodak & Iomega.

Our hardware and software portfolio comprises of products falling under the verticals of Storage, Security, Mobility, Networking, Components and Computer Accessories - all directly sourced from the world's leading manufacturers.

Headquartered in Dubai-UAE, EMPA successfully employs a talent pool of more than

100 professionals serving a wide spectrum of customers from System Integrators and Solution Providers to Consumer Electronics Retailers and Corporate Resellers. With such a diversity of workforce and with an experienced team of professionals, our main task is to always deliver superior service to our valued customers, wherever they are located.

Apart from our central warehouse facility in Dubai-UAE, our organization has regional offices and warehouses in Riyadh and Jeddah (Kingdom of Saudi Arabia). During the last fifteen years of operations, the company has become successful in building the trust of its customers by its quality of products, competitive pricing, unrelenting inventory availability and exceptional logistics execution.

Storage | Mobility | Security | Networking | Components | Accessories





OUR VISION

To be the leading IT distributor in the region with a complete portfolio of products & solutions covering three verticals: Mobility, Security and Storage.

WHY OUR CUSTOMERS PREFER EMPA

- ✓ Exceptional Quality of Products
- ✓ Systematic Channel Development Programs
- ✓ Broad Geographic Coverage
- ✓ Abundance of Special Offers & Promotions
- ✓ Consistent Competitive Pricing
- ✓ Regular Product Trainings & Partner Seminars
- ✓ Ample Channel Marketing Activities
- ✓ Timely & Accurate Logistics Execution
- ✓ Unremitting Inventory Availability
- ✓ Ease of doing business



PRODUCT PORTFOLIO

TOSHIBA
Leading Innovation >>>

- NOTEBOOKS
- ENTERPRISE STORAGE
- EXTERNAL HARD DRIVES
- DESKTOP HARD DRIVES
- NOTEBOOK HARD DRIVES

FUJITSU

- DESKTOPS
- NOTEBOOKS
- WORKSTATIONS
- SERVERS
- STORAGE

SUPERMICRO

- SERVERS
- WORKSTATIONS
- BLADES
- STORAGE
- NETWORKING

eset

- ANTIVIRUS
- ANTISPYWARE
- FIREWALL
- ANTISPAM
- ANTITHEFT

SanDisk

- MEMORY CARDS
- USB STORAGE
- EMBEDDED STORAGE
- SOLID STATE DRIVES
- MUSIC & VIDEO PLAYERS

intel

- CPU
- MOTHERBOARDS
- SOLID STATE DRIVES
- SERVERS

Kingston
TECHNOLOGY

- MEMORY MODULES
- USB DRIVES
- FLASH CARDS
- SOLID STATE DRIVES

HUAWEI

- NETWORKING
- UNIFIED COMMUNICATIONS
- IT INFRASTRUCTURE
- SECURITY

iomega

- NETWORK ATTACHED STORAGE
- HOME NETWORK
- DATA RECOVERY
- SOLID STATE DRIVES

Kodak

- DOCUMENT SCANNERS
- SOFTWARE
- PICTURE SCANNING

Transcend

- MEMORY MODULES
- USB DRIVES
- FLASH CARDS
- SOLID STATE DRIVES

PARTNERS IN PROGRESS

TOSHIBA
Leading Innovation >>>

FUJITSU

SUPERMICRO

eset

SanDisk

intel

Kingston
TECHNOLOGY

HUAWEI

iomega

Kodak

Transcend



Striving for Excellence

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